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## STAFF NEWS:

Effective September 10, **Tim Johnson** resigned from his position as Cataloging Technician in the Cook Music Library at IU Bloomington.

Effective September 3, **Brenda Walker** resigned from her position as Branch Coordinator for the African American Cultural Center Library at IU Bloomington.

## LIBRARY NEWS:

### \* Thank you

Thank you to the Library Picnic Committee for all of your special efforts in making the 1999 Bloomington Library Picnic a success. We would like to thank: Vera Heitink, Terrie Sexton, Janice Lorenz, Jenny Beasley, Suzann Easter, Barb McDonald, Marian Shabaan, and Moira Smith. A special thank you, also, to those of you who contributed food and door prizes for the picnic and to those who helped clean up. We look forward to seeing you all again at next year's picnic.

### \*Job Posting at IUPUI-School of Law Library

Associate Director, Law Library, Indiana University School of Law, Indianapolis. Tenure track, faculty (librarian) rank position. Required: MLS; JD; significant experience in law library public services, administration, implementation and management of online resources. Innovative vision re: new technology in research, teaching, and law libraries. Proven leadership; supervisory skills; teaching experience; strong interpersonal skills, ability to work effectively with others. Strongly preferred: At least five years increasing responsibility in law library public services, administration; record of scholarship; grant writing experience. Duties: Day-to-day management of public services; reference, collection development, teaching legal research classes. Assist law library director in administration and policy development; plan and implement online resources including library Website. Law Library: Automated, 600,000 volumes, 8 librarians, 12 support staff. Million-dollar materials budget. Setting: New building (December 2000), extensive sophisticated technology, widely diverse domestic and international curricula; day and evening programs; state capitol and federal courts nearby. Large, attractive university campus at center of major urban area, site of IU professional schools (medicine, law, dentistry, nursing). City centrally located, easily accessible, consistently ranked high in quality of life, multiple attractions and cultural opportunities, state forests and lake areas within short distance. Salary: Commensurate with experience and qualifications. Very generous benefits. Deadline: Applications received until position filled. Nominations accepted. Send: Application, resume, three references to:

Mrs. Marilyn J. Wright  
Indiana University School of Law Library  
735 West New York Street  
Indianapolis, IN 46202-5194  
e-mail: [mjwright@iupui.edu](mailto:mjwright@iupui.edu)

EEO/AA Employer M/F/D

## LIBRARY EVENTS:

### \*Teleconference Follow-Up Program at IUPUI

Did you attend last spring's teleconference on negotiating licensing agreements for electronic information products? This fall there is a follow-up program!

"As today's information professionals manage increasing amounts of electronic information, licensing agreements are a fact of life. If you have a general understanding of the terms and conditions of license, but aren't sure how to negotiate the best deal for your organization, don't miss this important video conference. You'll gain insight into how information professionals can best position their needs as well as understanding the rights and concerns of the content vendor. Learn the secrets to becoming a more successful negotiator!"

Registrations are now being accepted for:

"Effective Negotiating Techniques for Licensing Content," a satellite videoconference presented by the Special Libraries Association (SLA), with sponsorship by Dow Jones, and made available by the Indiana Chapter of the SLA.

**Date:** Thursday October 14, 1999

**Time:** 12:00 - 3:00 P.M. (1-4 PM EDT)  
11AM-12PM Reception with snacks at Nursing Room 127

**Place:** Nursing Building, IUPUI  
Room 108  
1111 Middle Drive  
Indianapolis, IN 46202

**YOU WILL LEARN:**

- The importance of the negotiation process
- What both the information professional and the content provider bring to the table
- Practical tips to being a successful negotiator
- What not to do during the negotiation.

**GUEST PANELISTS:**

- William Goodrich Jones, Assistant University Librarian & Associate Professor, University of Illinois at Chicago
- Tanya Wood Mollenauer, Manager, Technical and Marketing Information Services, Analog Devices
- Third Panelist, TBA

**REGISTRATION FEES:**

- \$20 SLA members
- \$30 Non-SLA members
- Free IU SLIS students

All participants must register, and register early, because seating is limited to 95!

**YOUR REGISTRATION INCLUDES:**

- An online "Prewrite Activity" and participation handouts
- Participation in the live satellite broadcast
- A chance to participate by phone in live question and answer segments

**DEADLINE FOR REGISTRATION/ 50% refund:** Friday, October 8, 1999.

**DIRECTIONS AND PARKING:**

The Nursing Building (NU) is located south of Riley Hospital on the IUPUI campus, just west of downtown Indianapolis.

For an online IUPUI campus map, see

(Small Map) <http://www.police.iupui.edu/images/parkmap899small.gif>

(Enlarged Map) <http://www.police.iupui.edu/images/parkmap899.jpg>

If you approach via Michigan Street from the east, drive through the intersection with University Blvd, and continue under the Indiana University Hospital pedestrian walkway to the next two significant streets going north:

1)Barnhill Drive and 2)West Drive, according to the garage you would like to use. Visitor parking is available for approximately \$4 at two nearby garages:

1)The large Vermont Street Garage (XB)is available by making a left from Michigan to Barnhill Drive, a left to Vermont, and entering the garage on the left. You can walk west on Michigan to Barnhill and north to the Nursing Building(NU)on the left, a newer looking brick building with white stone pillars.

2)Parking close to Nursing is available at the Riley Outpatient Garage (XE), which is approached by making a right turn off Michigan to West Drive. The garage is the second structure on the right (West Drive is closed to traffic beyond the garage due to construction to the north). Follow the sidewalk on the north side of the garage past Fesler Hall (FH), an older brick building, past three trailers, and enter the front door of the Nursing Building.

A reception with snacks will be held from 11AM to Noon in room 127 of the Nursing Building. From the front door of Nursing (North entrance), go to the left along the hallway to the reception (room 127)in the Northeast corner of the building OR go to the right along the hallway to the teleconference (room 108) in the Northwest corner of the building.

A table will be set up at room 108 to confirm registrations and to distribute handouts and other participant materials.

**PREWORK ACTIVITY:**

Please do the "prework" activity before the videoconference. You will review a site on licensing digital preparation prepared by Yale University Library's Council on Library and Information Resources.

Directions for the "prework" are given at website:

<http://www.sla.org/professional/license/prework.shtml>

MAIL REGISTRATION ONLY

To register, please print out the form below. Mail the completed form with payment - payable to SLA Indiana Chapter - to:  
Brent Mai  
Purdue University  
Krannert Graduate School of Management  
1340 Krannert Building  
West Lafayette IN 47907-1340

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"Effective Negotiating Techniques for Licensing Content" Registration Form

Name:

Position:

Library/Organization:

Address:

City:

State:

Zip:

Day phone:

Evening phone:

Email:

Registration status (please circle):

SLA member Non-SLA member Student

Amount enclosed \$ \_\_\_\_\_ (make checks payable to SLA Indiana Chapter):

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For questions regarding the program, clarification of directions, etc., contact Randall Halverson ([rahalver@iupui.edu](mailto:rahalver@iupui.edu)) or  
Jeremy Garritano ([jgaritan@iupui.edu](mailto:jgaritan@iupui.edu)).

For the SLA Professional Development Calendar of Events, including Fall Videoconference link, see:  
<http://www.sla.org/professional/calendar.html>

**\*END OF ISSUE\***



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